



Long Island Business Development Council

*Supporting Long Island's business development
since 1969*

The Long Island Business Development Council proudly presents its **56th** conference, bringing together business and government leaders for always-lively discussions in sessions on the region's top sectors, the economy and more.

The 2026 conference will be held at the Montauk Yacht Club, 32 Star Island Road, Montauk, October 7, 8 and 9, 2026.

Sponsorship opportunities are available, providing marketing exposure for your company/organization with logo placement through email announcements leading up to the conference, presence on the LIBDC website and within the slide presentation during the conference.

All attendees (sponsors, LIBDC members or non-member individuals) wanting to reserve a room at the Montauk Yacht Club for the conference **MUST** make a reservation with LIBDC by contacting Marlene McDonnell via marlene.mcdonnell@gmail.com. ***The Montauk Yacht Club will not accept reservations for this conference by phone or online registration.***

In order to secure and guarantee your room reservation, placement for golf or the bocce tournament as well as additional conference activities, please be sure to contact us as soon as you can.

DEADLINE for Conference Sponsorship is June 12, 2026.

DEADLINE for Conference Room reservation is August 3, 2026.

***Rooms fill up quickly and reservations should be made as early as possible.
Accommodations at the Montauk Yacht Club cannot be guaranteed after this date
It is the responsibility of late registrants to contact a nearby hotel for lodging***

To discuss the registration process or your participation at the 56th Conference, contact LIBDC Administrator Marlene McDonnell via email: marlene.mcdonnell@gmail.com.
Questions? Call: 516-314-8982

We're looking forward to an especially informative and rewarding conference.

And, as always, we're looking forward to seeing you!

Drew Presberg, Co-chair

Mitch Pally, Co-chair

The Long Island Business Development Council

LONG ISLAND BUSINESS DEVELOPMENT COUNCIL
56th Annual Conference
October 7 - 9, 2026
Montauk Yacht Club, Montauk

SPONSOR THE CONFERENCE

October 7 - 9, 2026

Montauk Yacht Club, Montauk

Sponsorship opportunities are available, providing marketing exposure for your company/organization with logo placement through email announcements leading up to the conference, presence on LIBDC's website, social media and within the slide presentation during the conference.

Depending on the selected level, sponsorships provide an opportunity for one, two, four or six individuals to attend the conference. The conference registration fee is included in all sponsorship packages and covers those individuals who are attending within a sponsorship. A registration fee will be required for additional attendees outside of your chosen sponsorship.

Sponsorship levels provide inclusion in all panel discussion sessions, meetings and speaker presentations at the conference along with a spot to play golf Thursday afternoon. Not playing golf? Register for the leisure activities on Thursday afternoon!

SPONSORSHIP OPPORTUNITIES

PLATINUM: \$5,000

- Company prominently placed in LIBDC social media; logo posted to LIBDC website, on all digital advertisements, emails and promotional material
- Six seats at the conference and six participants for the golf outing. Entry into Thursday afternoon leisure activity may be substituted for a member(s) of a sponsorship not playing golf.

GOLD: \$3,500- Company included in LIBDC social media; logo posted to LIBDC website, on all digital advertisements, emails and promotional material

- Four seats at the conference and one foursome for the golf outing. Entry into Thursday afternoon leisure activity may be substituted for a member(s) of a sponsorship not playing golf.

SILVER: \$2,500

- Company included in LIBDC social media; logo posted to LIBDC website, on all digital advertisements, emails and promotional material
- Two seats at the conference and two golfers for the golf outing. Entry into Thursday

afternoon leisure activity may be substituted for a member(s) of a sponsorship not playing golf.

BRONZE: \$1,500

- Company included in LIBDC social media; logo posted to LIBDC website, on all digital advertisements, emails and promotional material
- One seat at the conference and one golfer for the golf outing. Entry into Thursday afternoon leisure activity may be substituted for a member(s) of a sponsorship not playing golf.

To discuss sponsorship packages, please contact

Bill Mannix: bm Mannix@jsrcapitalgroup.com

PHONE: 631-873-5522

Jim Goldrick: jgoldrick@pursuitlending.com

PHONE: 516-241-3600

**Once a sponsorship is selected, an invoice will be sent from
which to make payment.**

LIBDC will follow up with your office for attendee information and other details.

***Sponsorship packages include benefits stated above.
Rooms at Montauk Yacht Club are reserved and paid for separately***

LONG ISLAND BUSINESS DEVELOPMENT COUNCIL
56th Annual Conference
October 7 – 9, 2026
Montauk Yacht Club, Montauk

SPONSORSHIP REGISTRATION FORM

All sponsorship levels provide an opportunity for one, two, four or six individuals to attend the conference, along with a choice of leisure activities such as golf or bocce tournament. **Leisure activities are available Thursday afternoon for those attendees who are not playing golf.**

****A FEE OF \$100 WILL BE CHARGED TO ANYONE CANCELLING A GOLF REGISTRATION AT THE CONFERENCE (Oct 7 or 8, 2026)**

****FEE WILL BE APPLIED TO THE CREDIT CARD ON FILE****

DEADLINE FOR SPONSORSHIP COMMITMENT: JUNE 12, 2026

Sponsoring Company _____

Address _____

Contact Name _____

Phone _____ Email _____

Indicate level of sponsorship:

PLATINUM GOLD SILVER BRONZE

PLAYING GOLF: YES NO

BOCCE TOURNAMENT: YES NO

**SPONSORSHIP REGISTRATION FORM MUST BE SENT TO
BILL MANNIX: bm Mannix@jsrcapitalgroup.com
PHONE: 631-873-5522
JIM GOLDRICK: jgoldrick@pursuitlending.com
PHONE: 516-241-3600**