



48th Annual Conference
October 4th – 6th, 2017 Montauk Yacht Club

WELCOME!

The Long Island Business Development Council proudly presents its 48th conference, bringing together business and government leaders for always-lively discussions in sessions on the region's top sectors, the economy and more.

We're pleased to welcome you to this year's conference which will again be held at The Montauk Yacht Club, 32 Star Island Road, Montauk.

Sponsorship opportunities are available and, depending on the level selected, provide an opportunity for one, two or four individuals to attend the conference.

All sponsorship levels provide a seat and meals at the three-day conference along with a choice of golf, spa credit, or the second annual Bocce Tournament!

Tales of just missed holes-in-one, closest roll to the pallino, bragging rights and fabulous prizes will enhance the dinner agenda Thursday night.

Registration information is attached and includes: Sponsorship opportunities and a Sponsorship Registration Form; Conference Registration Form; and a Lodging Registration Form.

In order to secure and guarantee your room reservation, placement for golf or the spa as well as additional conference activities, please be sure to contact us as soon as you can.

DEADLINE for Conference registration is 11 September 2017.

To begin your registration process, contact LIBDC Administrator Marlene McDonnell via email: marlene.mcdonnell@gmail.com or by phone: 516-314-8982.

We're looking forward to an informative and rewarding conference. And we're looking forward to seeing you!

John L. Kominicki
Co-Chair

Theodore P. Sasso, Jr.
Co-Chair

Long Island Business Development Council



48th Annual Conference Sponsorships

LONG ISLAND BUSINESS DEVELOPMENT COUNCIL ANNUAL CONFERENCE

**OCTOBER 4TH – 6TH
MONTAUK YACHT CLUB
32 Star Island Rd, Montauk**

Established in 1969, the Long Island Business Development Council has been a moving force behind the Island's economic development.

The LIBDC's membership includes bankers, real estate brokers, builders, developers and utilities, as well as universities, law firms, accountants, engineering firms and many others. The council also includes prominent government officials from New York State, Nassau and Suffolk counties, and county, town and village Industrial Development and Economic Development agencies.

The LIBDC helps its members form close associations and business relationships while providing a platform for an honest evaluation of Long Island's economy and future and the steps we must take to keep it strong.



P.O. Box 7609, Wantagh NY 11793-7609
516-314-8982

PRESENTING: \$7,500

- Choice of premium sponsorship of the conference's Wednesday Dinner, Thursday Golf or Thursday Awards Dinner, to include signage and a speaking/presenting role at the selected event.
- Company logo in premier position on all advertisements and all printed promotional materials.
- Four seats at the conference and one foursome for the golf outing. A limited spa credit or entry to the bocce tournament may be substituted for the golf foursome.

PLATINUM: \$5,000

- Choice of sponsorship of the conference kick-off cocktail reception Wednesday evening or the pre-awards cocktail reception Thursday evening.
- Company logo on all advertisements and all printed promotional materials.
- Four seats at the conference and one foursome for the golf outing. A limited spa credit or entry to the bocce tournament may be substituted for the golf foursome.

GOLD: \$3,500

- Choice of post-event cocktail reception Wednesday evening or following awards dinner Thursday evening.
- Company logo on all advertisements and all printed promotional materials.
- Four seats at the conference and one foursome for the golf outing. A limited spa credit or entry to the bocce tournament may be substituted for the golf foursome.

SILVER: \$2,500

- Choice of Thursday morning breakfast meeting, Thursday lunch meeting, Friday breakfast or conference workshops.
- Company logo on all advertisements and all printed promotional materials.
- Two seats at the conference and two golfers for the golf outing or a limited spa credit or entry to the bocce tournament may be substituted for the golf.

BRONZE: \$1,500

- Choice of sponsoring event photography, gratuities or fire pit.
- Company logo on all advertisements and all printed promotional materials.
- One seat at the conference and one golfer for the golf outing or a limited spa credit or entry to the bocce tournament may be substituted for the golf.

CORPORATE: \$1,000

- Company logo on all advertisements and all printed promotional materials.
- One seat at the conference and one golfer for the golf outing or a limited spa credit or entry to the bocce tournament may be substituted for the golf.



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SPONSORSHIP REGISTRATION FORM

All sponsorship levels provide an opportunity for one, two or four individuals to attend the conference and all meals, along with a choice of golf, spa credit or Bocce Tournament.

A certificate, to be used at the spa, will be issued to individuals within a sponsorship electing not to play golf or Bocce. Spa reservation **MUST** be made by the individual prior to the conference. **NO** certificates will be issued at the conference or without confirmation of date and time of registration at the spa. **NO** credit for non-use of spa certificate will be issued toward conference registration fee or for individual use.

Sponsoring Company _____

Address _____

Contact Name _____

Phone _____ Email _____

Indicate level of sponsorship:

PRESENTING PLATINUM GOLD SILVER BRONZE CORPORATE

Indicate preference of sponsored event (breakfast, lunch, awards dinner, reception, etc)

**SPONSORSHIP REGISTRATION FORM MUST BE SENT TO BILL MANNIX
DEADLINE 8/15/17**

wmannix@islipny.gov

FAX: 631-224-5532

PHONE: 631-224-5512

*Make check payable to: Long Island Business Development Council
Mail to: P.O. Box 7609, Wantagh, NY 11793*



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CONFERENCE REGISTRATION FORM

Registration Fee – Gold Members or Sponsors:	NO FEE
Registration Fee – SILVER MEMBERS	\$150
Registration Fee – Non-members	\$250

Wednesday 10/4 Cocktail Reception/Dinner ONLY	\$150
Thursday 10/5 ALL Day {breakfast, sessions, lunch, reception/dinner}	\$280
Friday 10/6 Session plus breakfast	\$100

If you are attending conference but will not have a reserved room at Montauk Yacht Club, you MUST register for a meal plan. Meal plan for 3-day conference: \$350

Company _____

Address _____

Contact Name _____

Phone _____ Email _____

CONFERENCE ATTENDEE(S)

NAME	COMPANY	Golf/Spa/Bocce*
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

*Golf/Spa/Bocce – participants must be registered for the conference and MUST pre-register for event. No registrations will be accepted at the conference.



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ROOM RESERVATION/REGISTRATION FORM

Room reservation includes general use of facility and all conference events. Additional personal charges plus taxes are responsibility of registrant

ALL RESERVATIONS MUST BE SECURED WITH A CREDIT CARD PRIOR TO CONFERENCE

Indicate night being reserved _____ **WEDNESDAY** _____ **THURSDAY**

_____ SINGLE ROOM/1 NIGHT rsvp \$380.75 _____ SINGLE ROOM/2 NIGHT rsvp \$751.49

_____ DOUBLE ROOM/1 NIGHT \$252.15 -- **PER PERSON** (\$504.30 total)

_____ DOUBLE ROOM/2 NIGHT \$494.28 -- **PER PERSON** (\$988.56 total)

If double room reserved, indicate who will share room: _____

Company _____

Address _____

Contact Name _____

Phone _____ Email _____

Credit Card # _____ Expiration Date _____ SEC Code _____

ROOM(S) RESERVED FOR:

NAME

COMPANY

CONFERENCE REGISTRATION BEGINS AT 1 P.M. (WEDNESDAY 10/4)
CHECK IN BEGINS AT 4 P.M. CHECK OUT AT 11 A.M. (10/6)

Contact

Marlene McDonnel

Administrator

Long Island Business Development Council

marlene.mcdonnell@gmail.com 516-314-8982